

An aerial photograph of a construction site. In the center, there is a large circular concrete foundation. Surrounding it are various pieces of construction equipment, including excavators and trucks. The site is bordered by a road on the right and a grassy area. A yellow banner is at the top, and another yellow banner is at the bottom right corner.

# Drone Solutions for Construction and Geospatial Applications

Benjamin Pinguet  
Product Manager  
Zurich, 27.02.2018

# senseFly pioneered professional drones in 2009 and is world leader in fixed-wing drones



**Founded in 2009**



**#1 used mapping drone**



**Lightest in class**



**20,000,000 ha mapped to date**





# Our surveying solutions allow high precision mapping and support a wide range of payloads



- High Precision on Demand (upgradeable RTK/PPK)
- Up to 59 min. flight time
- senseFly S.O.D.A. for photogrammetry
- eMotion 3
- Multiple camera options



thermoMAP



Parrot Sequoia



senseFly S.O.D.A.





# With the albris we offer a professional grade inspection drone

**albris**  
senseFly

- Close object operation
- Advanced situational awareness
- Automatic, interactive & manual flight modes
- Look up/forward/down
- 1 flight, 3 types of imagery
- 38 MP RGB still, HD video & thermal



Flight planning



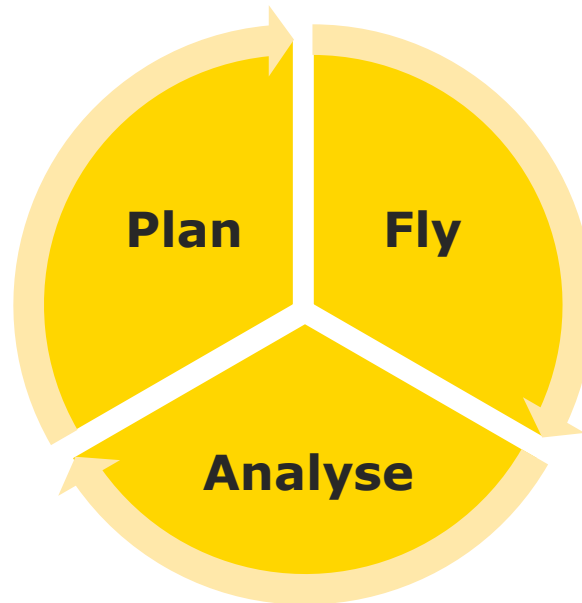
Image processing

# Our simple E2E workflow seamlessly integrates with best in class software



## eMotion

- Mission block flight planning
- Full 3D environment
- Shapefile import
- 1 mission, multiple flights
- Export to cloud



- Hand launched
- Fully autonomous
- Highly precise landing
- No accessories required

Pix4D  
AutoCAD  
Agisoft  
Airware  
MicaSense  
ArcGIS  
& many more

# Geospatial Applications



**Land surveying**



**Urban planning  
& land management**



**Mining, quarries  
& aggregates**



**Construction &  
earthworks**

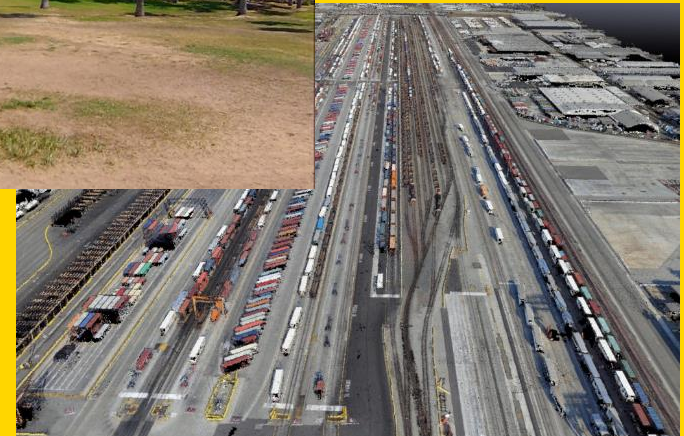


# Surveying a US high-speed rail route

- Customer: Jacobs, USA
- Challenge: pre-survey for Burbank-Los Angeles-Anaheim section
- Solution: use an eBee RTK
- Results: data collected **4x faster** than traditional surveying, at **half the cost** of aerial surveying with manned aircraft

“The **quality and accuracy** of the data that the eBee RTK produced was **phenomenal**”

*Marc A. Cañas GISP, Vice  
President National Freight Rail,  
Jacobs Engineering*

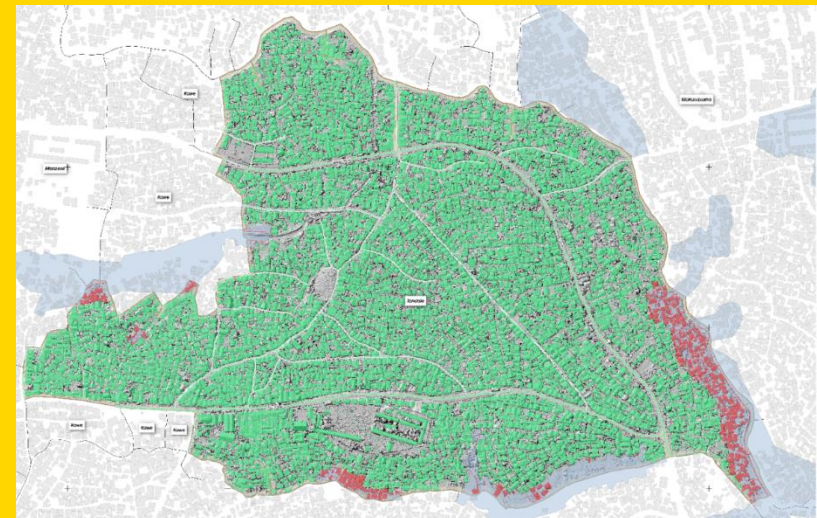
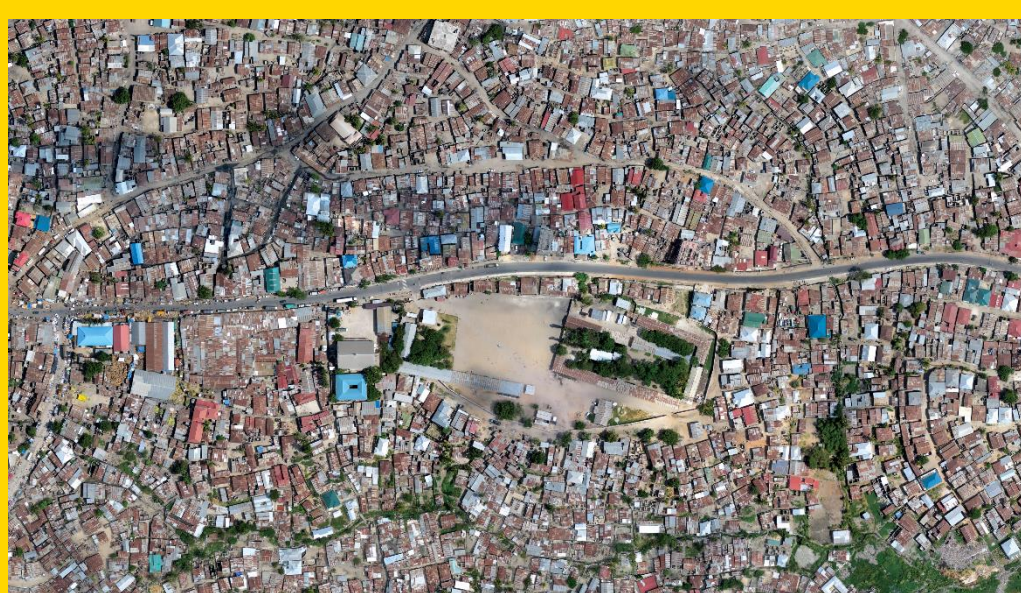




# Urban mapping in Dar es Salaam

## Flood prevention

- Customer: The World Bank, Tanzania
- Challenge: Map 88 km<sup>2</sup> in high resolution, find a replacement solution form satellite imagery  
Solution: a fleet of 3 eBee
- Results: generate accurate 3D elevation models—used, to run flood simulations that help identify at-risk areas





# Monitoring quarries in Ireland

- Customer: ASM Ireland
- Challenge: provide clients with cost-effective quarry data deliverables
- Solution: replace quarry owners' terrestrial survey methods with aerial drone surveys
- Results: **4-5 hr** data collection vs. 2-3 weeks (terrestrial), virtual copy of client quarries in under **24 hrs**, "**30x higher resolution**" than next available option

"For them to get even close to the **same level of detail** as the drone, using terrestrial methods, it would probably take that single surveyor **upwards of two to three weeks**"

*Aidan O'Connor, Managing Director, ASM Ireland*



# Assessing flood damage at one of Europe's largest mines

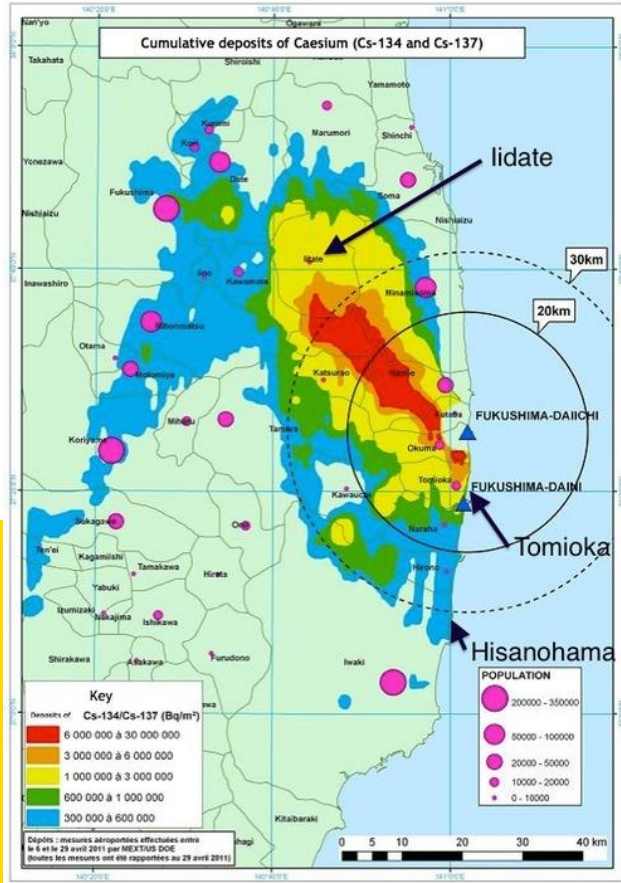
- Customer: Serbian government, Kolubara pit
- Challenge: Find the best way to drain the flooded area
- Solution : eBee with GCP
- Results: area mapped in 6 flights, result delivered in **6 days, 7 cm GSD**



“Using classical surveying methods, such as lidar or total stations, would have been slow and expensive, so that was out of the question”

*Aleksandar Milosavljevic,  
geodetic engineer, GeoGIS  
consultants*

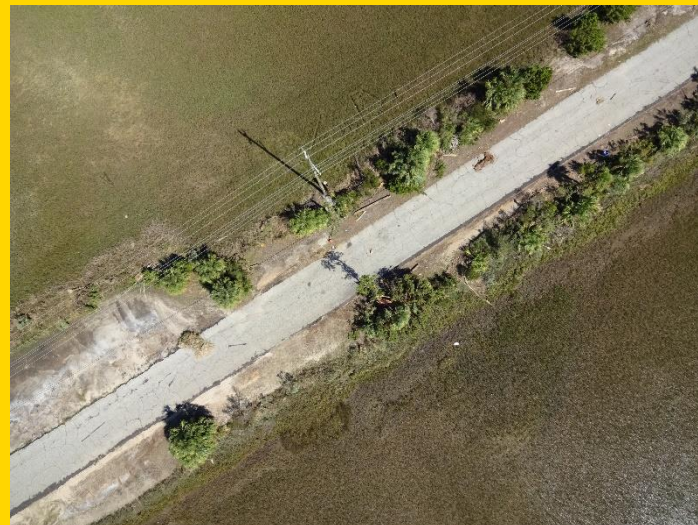
# Post disaster response



Fukushima



Typhoon Haiyan



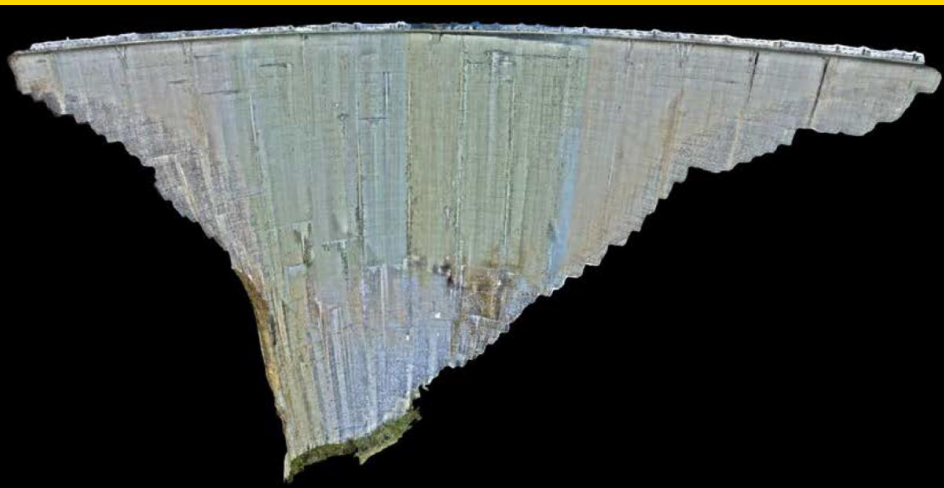
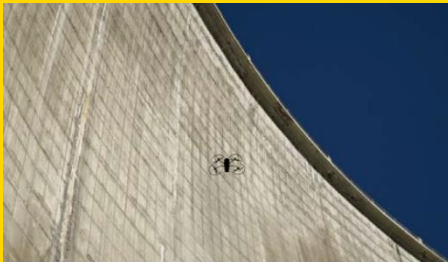
Hurricane Matthew



# Inspecting the Tseuzier dam

## Switzerland

- Customer: Energies Sion Région
- Challenge: Inspect 20 000 m<sup>2</sup> with submillimetric resolution
- Solution : albris
- Results: 4 high resolution orthomosaic and 1 complete defect map



"It gives us a record of the dam's condition at a given instant and enables work to continue in the office afterwards—re-examining and refining the record—something that cannot be done today."

*Maurice Perraudin,  
Director of Production, ESR*

# The challenges in the construction industry

- Almost no productivity improvements over the past 50 years
  - Lack of innovation
  - Bad knowledge transfer
  - Weak project monitoring
  - Conservative company culture
- The construction industry has some inherent characteristics that make it a structurally difficult business
  - Multiple stakeholders with diverse interests/needs
  - High industry fragmentation
  - Over-preference for lowest price bid



**20%** longer to finish

Up to **80%** over budget

# The construction industry ready for disruption

- Innovative new players and technologies
  - Collaborative tools
  - New material and equipment
  - New construction technology (3D printing)
- Public authorities are pushing for change
  - BIM compulsory
  - Budget cuts push towards project optimization
- Environmental
  - Use less material
  - Building must be energy efficient

# Hardware and software ready to handle data



## Drone

Easy to use  
Autonomous  
High precision  
Connected

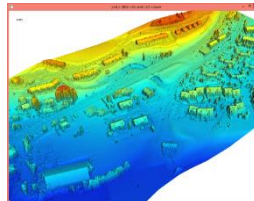
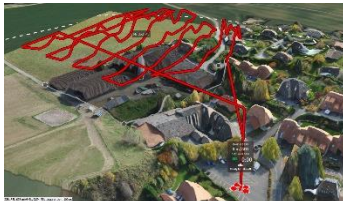


## Software

Fast processing  
Cloud service  
Collaborative tools  
Artificial intelligence

## Simplified workflow

From data collection to sharing online results, the workflow has never being faster



# Drone application across project life-cycle

Conceptualization & Design	Construction	Operation
Capture existing condition Identify risk Environmental impact Asses and plan site preparation	Progress monitoring Asset management of stock and material Safety check and quality inspection Document site progress As build / as designed comparison	Performance check (thermal analytics) Periodical inspection Rehabilitation / transformation projects

Biggest advantages :  
Improve quality  
Minimize rework  
Improve safety  
Mitigate litigation



Save time  
Save money  
Improve quality

# Low and easily controlled risk

- Operator
  - Create safety protocol
  - Invest in a training program
  - Understand regulation
- Risk management
  - Work with your team
  - Get a third part insurance
  - Consider hull insurance
- Drone
  - Light weight UAV
  - Safety record
  - Follow maintenance procedure

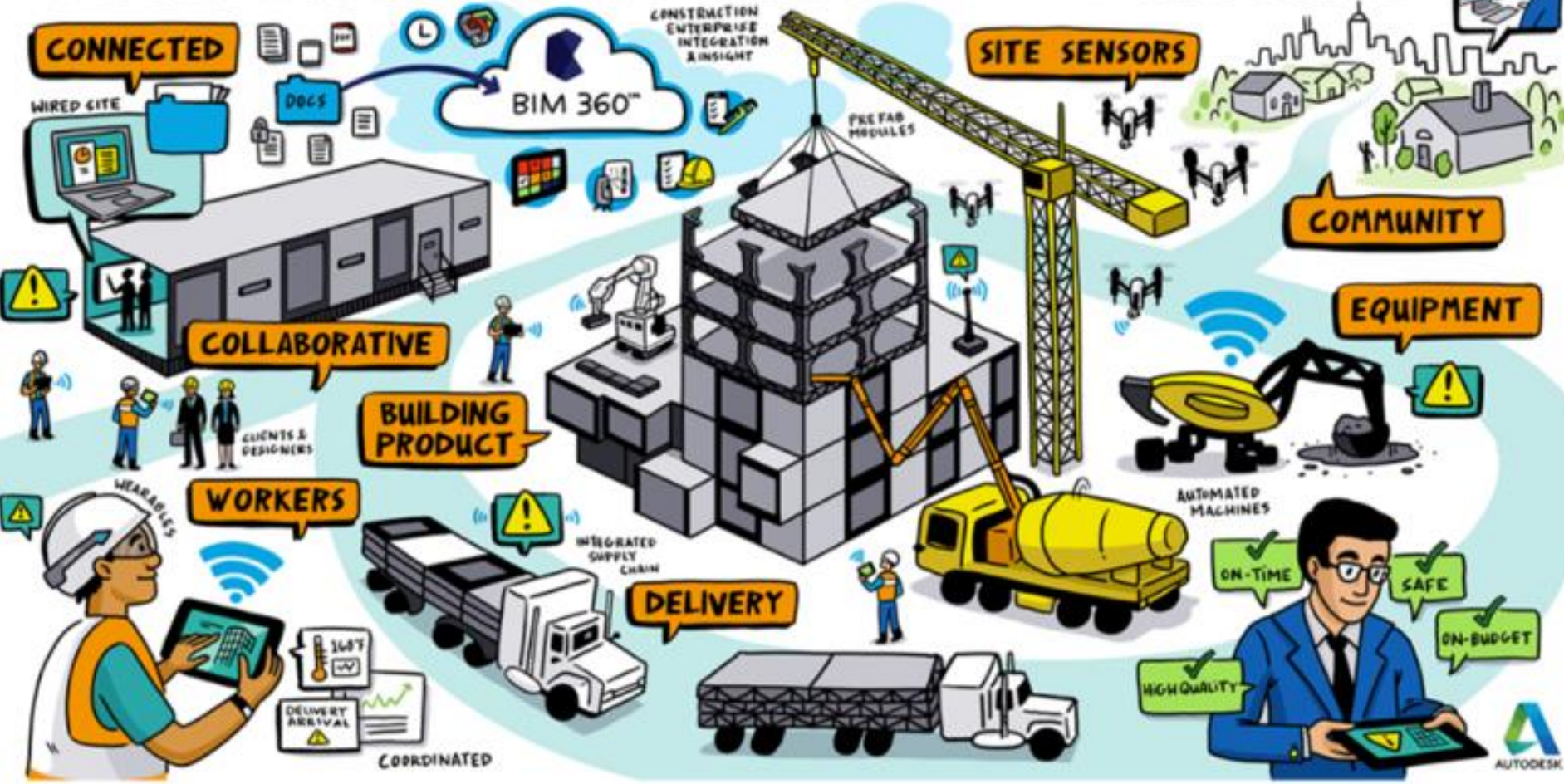


# What can be done today on a construction site with a drone?

- 3D modeling
- Volume calculation
- Position check
- Progress monitoring
- BIM integration for collaboration
- AI
- Clash detection



# CONSTRUCTION SITE OF THE FUTURE



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