

# Financial Solutions

Manage financial market risks as part of your growth trajectory



Work with a trusted partner with deep knowledge of the impact of financial market risks on your L&H portfolios and how reinsurance can empower you to achieve your goals.

Changing regulatory, accounting (e.g. IFRS) and economic frameworks create challenges in managing financial, ALM & behavioural risks. CFOs, Capital, Asset and Product Management teams will need to optimise these risks across the balance sheet.

### Whether your objective is to:

- Reduce interest rate or equity risk & stabilise solvency and dividends
- Address negative spread portfolios & free up capital
- Enhance and manage Investment-linked policies (VAs, Index Linked Products, GMxBs) and stay ahead of competition

Reinsurance is well recognised by regulators and can efficiently optimise key reporting metrics such as earnings or statutory volatility.

It acts as an insurer's strategic tool to enhance financial strength, providing the level of risk transfer you need to unlock hidden capital and grow your business.



## Make your capital work harder: the benefits of reinsurance

Our tailored reinsurance solutions offer multiple advantages over banking solutions (e.g. financial derivatives), raising new capital or managing in-house



Alignment of interests between insurer and reinsurer



Protects available capital in case of unexpected losses



Earnings & dividends stability



Flexible capital relief, immediate and over time



Highly customisable and flexible



No financial leverage



Reduced liquidity risks



Improved hedge efficiency, reduced costs



Leverage Swiss Re's modelling capabilities

# Why Swiss Re?

With decades of experience providing our clients holistic reinsurance solutions combining biometric & financial risks, Swiss Re acts as a safe pair of hands to help you efficiently achieve your objectives through a single partnership.



## Strength & expertise

AA- rated, #2 L&H Reinsurer with over **150 years' industry knowledge & risk insights**, and decades of financial market risk expertise.



## Flexible partner

We work closely with you to find a **tailored solution for your specific capital needs** and business objectives.



## Established network

An innovative industry leader and influencer across the insurance value chain with **global presence in 26 markets** and an in-depth understanding of regulatory requirements.

**>90** transactions

We've helped our clients successfully execute more than 90 customised reinsurance structures in Asia in the last 10 years.

**>10** teams in one

Benefit from a cross-functional team of experts combining the experience & knowledge of more than 10 specialised teams.

**>8** APAC markets

Experience in executing transactions across more than 8 markets in APAC & much more across the globe.



2023  
Ranked **#2**  
L&H Reinsurer by Insurers in Asia<sup>2</sup>

2023  
Ranked **#2**  
L&H Reinsurer by Insurers in ANZ<sup>2</sup>



Latest Business Capability Index (BCI)<sup>1</sup> rankings

<sup>1</sup> Business Capability Index (BCI) is a proprietary methodology of NMG Consulting designed to provide insight into a reinsurer's competitive positioning

<sup>2</sup> NMG Consulting's Asia resp. ANZ L&H studies 2023 (all respondents, total market)

## To find out more, speak with our Financial Solutions experts in APAC



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