

## Third quarter 2014 results

Analyst and investor presentation Zurich, 7 November 2014





### Q3 2014 Financial highlights Strong Group performance

- Good contribution from all Business Units
- Group net income USD 1.2bn
  - Return on equity 14.8%, earnings per share USD 3.59 (CHF 3.21)
  - Return on investments 3.5%
- Reinsurance net income USD 1.0bn
  - Strong underwriting result in P&C Re, helped by low nat cat burden
  - Continued improvement in L&H Re operating margin
- Corporate Solutions grows profitably, net premiums earned +14.2%
- Admin Re® with strong gross cash generation USD 142m
- Book value per common share USD 98.27 (CHF 93.90)
  - Swiss Re Group SST ratio 249%<sup>1</sup>

<sup>1</sup> SST 2/2014 as filed with FINMA at the end of October 2014, consolidated Group view



### Key figures Q3 2014

USD m, unless otherwise stated	P&C Re	L&H Re	Corporate Solutions	Admin Re®	Group items	Total Q3 <b>2014</b>	Total Q3 2013	<b>Total</b> 9M <b>2014</b>	<b>Total</b> 9M <b>2013</b>
Premiums earned and fee income	4 305	2 873	903	231	-	8 312	7 475	23 423	21 052
<ul> <li>Net income/loss<sup>1</sup></li> </ul>	842	160	103	54	68	1 227	1 072	3 255	3 238
• Return on investments <sup>2</sup>	2.8%	3.3%	2.5%	5.2%	3.6%	3.5%	3.5%	3.7%	3.6%
Return on equity	28.0%	9.6%	15.4%	3.5%	4.9%	14.8%	14.3%	13.3%	13.6%
Combined ratio	76.7%	-	90.5%	-	-				
Operating margin	-	9.2%	-	-	-				
Earnings per share	(USD)					3.59	3.12	9.51	9.44
	(CHF)					3.21	2.93	8.52	8.84
						Total Q3 <b>2014</b>	Total Q2 <b>2014</b>	<b>Total</b> Q1 <b>2014</b>	Total FY 2013
<ul> <li>Common shareholders' equity<sup>3</sup></li> </ul>	12 503	6 731	2 674	6 089	5 630	33 623	32 526	33 919	31 850
of which unrealised gains	901	1 360	97	1 232	113	3 703	3 347	2 447	1 616
Book value per common share	(USD)					98.27	95.06	99.13	93.08
	(CHF)					93.90	84.30	87.56	82.76

In Q2 2014 the allocation of certain intra-group cost recharges between P&C Re and L&H Re was revised. Comparative periods have been adjusted accordingly
 Return on investments calculation for 2014 excludes foreign exchange related net realised gains/losses and collateral balances
 Excluding contingent capital instruments (USD 1 102m, of which USD 352m in P&C Re, USD 750m in L&H Re); basis for ROE and BVPS calculations



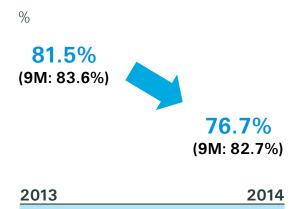
# P&C Reinsurance Very strong results supported by low nat cat impact

# Net premiums earned USD m 9M 03 H1 10 655 3 951 6 704 7 373 2014

 Increase in premiums earned mainly driven by the expiry of a quota share agreement in 2012 and a large Asian transaction written at the end of 2013, partially offset by the nonrenewal of a large European deal

 Gross premiums written in line with prior year

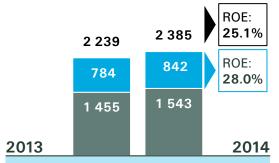
#### **Combined ratio**



- Net impact from large nat cats in Q3 2014 was 3.0%pts, 8.8%pts below expected
- Q3 2014 benefited by 2.2%pts from prior-year net reserve releases; Q3 2013: 9.0%pts
- Adjusting for expected nat cat and prior-year development, CR is 87.7%, reflecting the release of a premium tax provision and the seasonality of nat cat premiums

#### **Net income**

USD m



- Underwriting result benefited from better large loss experience, favourable prioryear development and release of a premium tax provision
- ROI of 2.8% in Q3 2014, driven by realised gains from equity sales
- Investment related net realised gains in Q3 2014 of USD 61m;
   Q3 2013: USD 142m



## L&H Reinsurance Improvement in operating margin continues



- Q3 2014 premiums earned and fee income increased by 17%
- Increase driven by continued growth in Health business in Asia and EMEA, and a large Q1 2014 longevity transaction in the UK
- Q3 2014 operating margin benefited from better than expected mortality experience in the Americas
- Q3 2013 included USD 121m reserve strengthening for Australia group disability business
- Q3 2014 fixed income running yield 3.7%; Q3 2013: 3.6%

• One transaction closed in Q3 2014 and good progress

made on negotiations with

**US YRT business** 

clients in respect of pre-2004

Common shareholders' equity increased to USD 6.7bn as a result of lower interest rates; Q3 2013: USD 5.6bn

<sup>&</sup>lt;sup>1</sup> Operating margin is calculated as operating income divided by total operating revenues



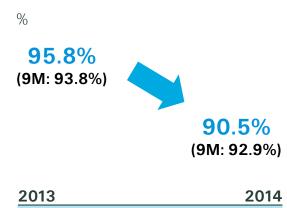
## Corporate Solutions Profitable organic growth continues

#### Net premiums earned

# USD m 9M Q3 H1 2 574 2 090 903 791 1 671 1 299 2013 2014

- Q3 2014 increase in net premiums earned by 14.2% driven by organic growth across most lines of business and the expiry of a quota share agreement in 2012
- Q3 2014 USD 1.1bn gross premiums written net of internal fronting; 9M 2014: USD 2.8bn

#### **Combined ratio**



- Q3 2014 nat cat impact 3.3%pts, 6.6%pts below expected
- Q3 2014 favourable prior-year development of USD 58m, benefiting CR by 6.4%pts
- Adjusting for expected nat cat and prior reserve development, Q3 2014 CR is 103.5%

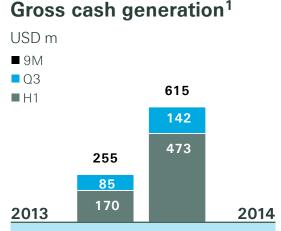
#### **Net income**

USD m



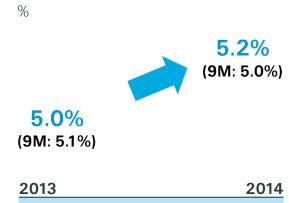
- Q3 2014 ROI 2.5%, remained stable with prior-year return; Q3 2013: 2.4%
- Subordinated bond issuance of USD 500m in Q3 2014, in line with implementation of target capital structure

### Admin Re® Strong gross cash generation



- Strong gross cash generation in the quarter and year to date
- Positive impact of USD 92m in Q3 2014 following finalisation of UK half year statutory valuation

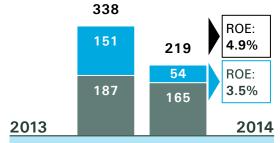
#### **Return on investments**



- Q3 2014 return on investments of 5.2% primarily driven by net investment income
- Q3 2014 running yield on fixed income portfolio 4.0%; Q2 2014: 4.4%; Q3 2013: 4.3%
- Net realised gains of USD 82m in Q3 2014; Q3 2013: USD 60m

#### **Net income**

USD m



- Prior-year net income benefited from favourable tax impacts including tax rate reductions and a new tax regime in the UK
- Lower finance costs in Q3 2014 due to external credit facility

<sup>&</sup>lt;sup>1</sup> Gross cash generation (GCG) is the change in excess capital over and above the target capital position



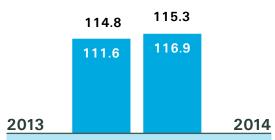
## Group investment result Continued strong performance

#### Average invested assets<sup>1</sup>

USD bn. basis for ROI calculation

■ 9M

**Q**3



- Increase in average invested assets driven by lower interest rates compared to Q3 2013
- Net DV01 of USD -2.6m as of Q3 2014
- Net purchases of government bonds of USD 8.6bn; net reduction in listed equities of USD 0.9bn

#### Return on investments<sup>2</sup>

%



(9M: 3.6%)

2013 2014

- ROI of 3.5% for Q3 2014 is driven by net investment income from fixed income and realised gains from sales of listed equities
- Q3 2014 net realised gains of USD 210m; Q3 2013: USD 194m<sup>2</sup>
- Q3 2014 impairments of USD 18m; Q3 2013: USD 20m

#### Total return<sup>2</sup>

6



**5.2%** (9M: 7.1%)

4.6%

(9M: -1.1%)

2013

2014

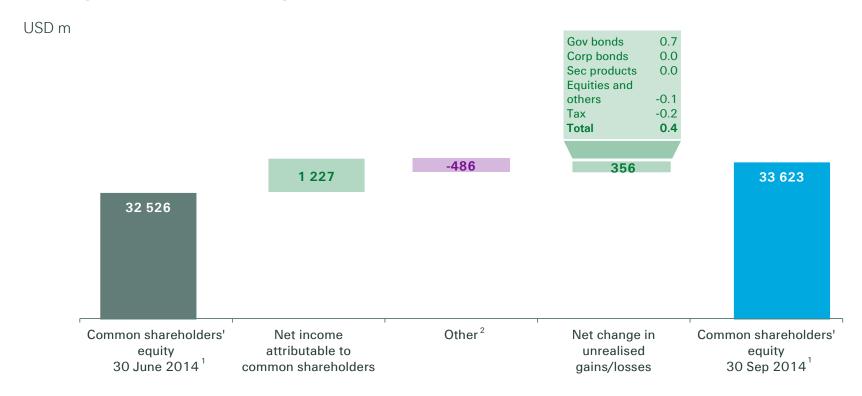
- Total return for Q3 2014 impacted by mark-to-market gains due to interest rates declining over the quarter
- Q3 2014 Group fixed income running yield 3.2%; Q2 2014: 3.5%; 9M 2014: 3.4%

<sup>&</sup>lt;sup>2</sup> 2013 includes foreign exchange related net realised gains/losses, which are excluded from the return on investments and total return scope in 2014



Average invested assets excludes cash management activity; 2014 also excludes collateral balances

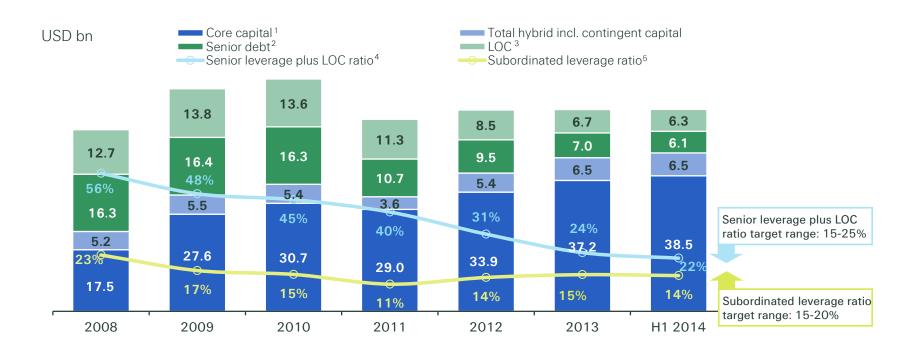
# Common shareholders' equity Q3 2014 Increase driven by net income; adverse fx effect largely offset by change in unrealised gains



Excluding contingent capital instruments (USD 1 102m, of which USD 352m in P&C Re, USD 750m in L&H Re); basis for ROE and BVPS calculations
 Including foreign exchange translation adjustments of USD -533m



## Swiss Re's capital structure Well on track towards implementation of target capital structure



#### Further deleveraging of senior debt and LOCs in 9M 2014

Senior debt excluding non-recourse positions
 Unsecured LOC capacity of Swiss Re Group (usage is lower)

Note: 2009 and prior have been translated from CHF using respective year end fx rates



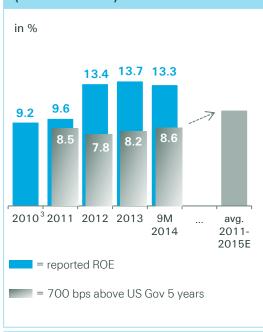
<sup>&</sup>lt;sup>1</sup> Core capital of Swiss Re Group is defined as economic net worth (ENW)

<sup>&</sup>lt;sup>4</sup> Senior debt plus LOCs divided by total capital

<sup>&</sup>lt;sup>5</sup> Subordinated debt divided by sum of subordinated debt and ENW

### **Group financial targets**On track

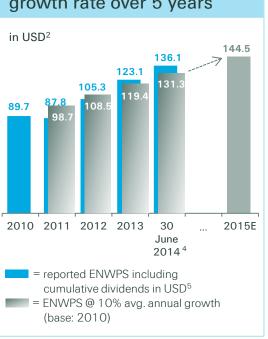
# ROE 700 bps above risk free average over 5 years (2011-2015)



# EPS growth 10% average annual growth rate, adjusted for special dividends<sup>1</sup>



# ENW per share growth plus dividends 10% avg. annual growth rate over 5 years



#### Delivering the 2011-2015 financial targets remains Swiss Re's top priority

EPS CAGR of 10% has been adjusted to 5% for 2014 to account for the distribution of excess capital through the special dividend of USD 1.6bn in April 2014. Methodology is in line with the approach taken for the special dividend of USD 1.5bn paid in April 2013

Assumes constant foreign exchange rate

Excl. CPCI

<sup>4</sup> Targets shown are for full year 2014

<sup>5</sup> Cumulative dividends included in ENW per share were translated from CHF to USD using the fx rate of the dividend payment date; dividends included for 2011: USD 3.1 (CHF 2.75), 2012: USD 6.4 (CHF 3.00, or USD 3.30, in addition to the 2011 dividend), 2013: USD 14.5 (CHF 7.50, or USD 8.05, in addition to the 2011 and 2012 dividends), 2014: USD 23.5 (CHF 8.00, or USD 9.03, in addition to the 2011, 2012 and 2013 dividends)

# Appendix

- Business segment results Q3 2014 Income statement
- Business segment results Q3 2014 Balance sheet
- Total equity and ROE Q3 2014
- P&C Reinsurance Underwriting performance
- Corporate Solutions Underwriting performance
- Return on investments (ROI)
- · Overall investment portfolio
- Investment mix
- · Fixed income securities
- Equities and alternative investments
- · Group capitalisation
- · Sustainability and Swiss Re
- Corporate calendar & contacts
- Cautionary note on forward-looking statements



# Business segment results Q3 2014 Income statement

	Re-			Corporate	Admin	Group	Consoli-	Total	Total	Total
USD m	insurance	P&C Re	L&H Re	Solutions	Re®	items	dation	Q3 <b>2014</b>	Q3 <b>2013</b>	9M <b>2014</b>
Revenues										
Premiums earned	7 163	4 305	2 858	903	118	-	-	8 184	7 349	23 044
Fee income from policyholders	15	-	15	-	113	-	-	128	126	379
Net investment income/loss - non participating	643	276	367	23	307	22	7	1 002	995	3 121
Net realised investment gains/losses - non										
participating	-26	-69	43	46	62	22	-	104	4	548
Net investment result – unit-linked and with-										
profit	49	-	49	-	184	-	-	233	701	880
Other revenues	16	16	-	1	1	87	-94	11	2	17
Total revenues	7 860	4 528	3 332	973	785	131	-87	9 662	9 177	27 989
Expenses										
Claims and claim adjustment expenses	-2 264	-2 264	-	-513	-	-1	-	-2 778	-2 588	-7 896
Life and health benefits	-2 214	-	-2 214	-	-375	-	-	-2 589	-2 351	-7 750
Return credited to policyholders	-59	-	-59	-	-215	-	-	-274	-755	-1 037
Acquisition costs	-1 398	-897	-501	-128	-37	-	-	-1 563	-1 255	-4 377
Other expenses	-364	-143	-221	-176	-100	-79	85	-634	-848	-2 240
Interest expenses	-177	-64	-113	-2	-5	-3	2	-185	-198	-564
Total expenses	-6 476	-3 368	-3 108	-819	-732	-83	87	-8 023	-7 995	-23 864
Income/loss before income tax expenses	1 384	1 160	224	154	53	48	-	1 639	1 182	4 125
Income tax expense/benefit	-365	-313	-52	-51	1	20	-	-395	-93	-817
Net income/loss before attribution of non-										
controlling interests	1 019	847	172	103	54	68	-	1 244	1 089	3 308
Income attributable to non-controlling interests		-	-	-	-	-	-	-	-	-1
Net income/loss after attribution of non-										
controlling interests	1 019	847	172	103	54	68	-	1 244	1 089	3 307
Interest on contingent capital instruments	-17	-5	-12	-	-		-	-17	-17	-52
Net income/loss attributable to common										
shareholders	1 002	842	160	103	54	68	-	1 227	1 072	3 255



# Business segment results Q3 2014 Balance sheet

30 September 2014, USD m	Re- insurance	P&C Re		Corporate Solutions	Admin Re®	Group items	Consoli- dation	End Q3 <b>2014</b>	End Q2 <b>2014</b>
Assets									
Fixed income securities	63 876	32 723	31 153	5 061	20 449	49	_	89 435	82 516
Equity securities	2 460	1 673	787	688	_	659	-	3 807	4 772
Other investments	10 963	9 329	1 634	38	1 820	6 587	-5 413	13 995	15 986
Short-term investments	12 180	7 554	4 626	2 558	1 402	243	-	16 383	20 373
Investments for unit-linked and with-profit business	947	-	947	-	25 107	-	-	26 054	27 878
Cash and cash equivalents	4 803	4 625	178	647	1 326	302	-	7 078	9 690
Deferred acquisition costs	4 675	1 870	2 805	323	1	-	-	4 999	5 197
Acquired present value of future profits	1 351	-	1 351	-	2 004	-	-	3 355	3 646
Reinsurance recoverable	5 589	3 881	1 708	7 775	292	-	-6 462	7 194	7 737
Other reinsurance assets	20 644	12 076	8 568	2 454	3 5 7 8	4	-1 882	24 798	26 581
Goodwill	3 988	1 984	2 004	17	-	-	-	4 005	4 122
Other	13 422	9 400	4 022	1 028	1 019	609	-6 924	9 154	10 540
Total assets	144 898	85 115	59 783	20 589	56 998	8 453	-20 681	210 257	219 038
Liabilities									
Unpaid claims and claim adjustments expenses	52 752	42 526	10 226	11 629	1 190	29	-6 464	59 136	61 012
Liabilities for life and health policy benefits	16 864	-	16 864	242	17 570	-	-1	34 675	36 334
Policyholder account balances	1 541	-	1 541	-	28 634	-	-	30 175	31 761
Other reinsurance liabilities	14 705	12 828	1 877	4 428	502	7	-2 314	17 328	19 171
Short-term debt	4 269	718	3 551	-	-	568	-2 871	1 966	3 008
Long-term debt	14 320	4 609	9 711	497	888	-	-615	15 090	14 747
Other	20 089	11 557	8 532	1 119	2 125	2 219	-8 412	17 140	19 350
Total liabilities	124 540	72 238	52 302	17 915	50 909	2 823	-20 677	175 510	185 383
Equity									
Common shareholders' equity	19 234	12 503	6 731	2 674	6 089	5 630	-4	33 623	32 526
Contingent capital instruments	1 102	352	750	-	-	-	-	1 102	1 102
Non-controlling interests	22	22	-	-	-	-	-	22	27
Total equity	20 358	12 877	7 481	2 674	6 089	5 630	-4	34 747	33 655
Total liabilities and equity	144 898	85 115	59 783	20 589	56 998	8 453	-20 681	210 257	219 038



### Total equity and ROE Q3 2014

USD m	Re- insurance	P&C Re	L&H Re	Corporate Solutions	Admin Re®	Group items	Total <sup>1</sup> Q3 <b>2014</b>	Total <sup>1</sup> 9M <b>2014</b>
Common shareholders' equity <sup>2</sup> at 31 December 2013	18 384	12 840	5 544	2 771	5 804	4 932		31 850
Common shareholders' equity <sup>2</sup> at 30 June 2014	18 230	11 571	6 659	2 667	6 134	5 539	32 526	
Net income attributable to common shareholders	1 002	842	160	103	54	68	1 227	3 255
Dividends	-	-	-	-	-	-	-	-3 129
Other (incl. fx)	-294	-7	-287	-58	-183	9	-486	-440
Net change in unrealised gains/losses	296	97	199	-38	84	14	356	2 087
Common shareholders' equity <sup>2</sup> at 30 September 2014	19 234	12 503	6 731	2 674	6 089	5 630	33 623	33 623
Contingent capital instruments	1 102	352	750	-	-	-	1 102	1 102
Shareholders' equity at 30 September 2014	20 336	12 855	7 481	2 674	6 089	5 630	34 725	34 725
Non-controlling interests	22	22	-	-	-	-	22	22
Total equity at 30 September 2014	20 358	12 877	7 481	2 674	6 089	5 630	34 747	34 747

ROE calculation USD m	Re- insurance	P&C Re	L&H Re	Corporate Solutions	Admin Re®	Group items	Total <sup>1</sup> Q3 <b>2014</b>	Total <sup>1</sup> 9M <b>2014</b>
Net income/loss attributable to common shareholders	1 002	842	160	103	54	68	1 227	3 255
Opening common shareholders' equity	18 230	11 571	6 659	2 667	6 134	5 539	32 526	31 850
Average common shareholders' equity	18 732	12 037	6 695	2 671	6 112	5 585	33 075	32 737
ROE Q3 2014, annualised <sup>3</sup>	21.4%	28.0%	9.6%	15.4%	3.5%	4.9%	14.8%	
ROE 9M 2014, annualised <sup>3</sup>	18.8%	25.1%	5.9%	12.2%	4.9%	3.3%		13.3%

#### Shares outstanding<sup>4</sup>

in millions

As at 30 September 2014	342.2	Weighted average	342.2	342.2
-------------------------	-------	------------------	-------	-------

Total is after consolidation



Excluding contingent capital instruments (USD 1 102m, of which USD 352m in P&C Re, USD 750m in L&H Re); basis for ROE and BVPS calculations
 Based on published net income attributable to common shareholders
 Shares outstanding is the number of shares eligible for dividends and is used for the BVPS and EPS calculation

### **P&C** Reinsurance **Underwriting performance**

Combined ratios in %, premiums and underwriting result in USD m

	Q3 <b>2013</b>	Q3 <b>2014</b>	Main drivers of change	Net premiums earned	Under- writing result	9M <b>2014</b>
Property	58.8%	60.8%	<ul> <li>Both periods benefited from low nat cat impacts</li> </ul>	1 964	769	67.6%
Casualty	121.3%	102.1%		1 713	-36	106.2%
Liability	128.2%	98.7%	<ul> <li>Favourable prior-year development in Q3 2014, mainly in the Americas</li> </ul>	595	8	110.3%
Motor	125.7%	107.9%	<ul> <li>Q3 2013 impacted by a hailstorm in Germany</li> </ul>	1 005	-79	105.5%
			and both quarters include reserve strengthening in the UK			
Accident (A&H)	68.6%	69.0%	<ul> <li>Favourable prior-year reserve development in both periods</li> </ul>	113	35	92.8%
Specialty	70.9%	57.3%		628	268	62.5%
Marine	69.8%	39.1%	<ul> <li>Better claims experience and more favourable reserve developments</li> </ul>	197	120	63.5%
Engineering	65.3%	53.0%	Better claims experience and more favourable reserve development	202	95	39.0%
Credit	90.8%	58.5%	•	130	54	78.3%
Other Specialty	58.3%	101.0%	·	99	-1	93.0%
(Aviation, etc)			during Q3 2014			
Total	81.5%	76.7%		4 305	1 001	82.7%



16

# Corporate Solutions Underwriting performance

Combined ratios in %, premiums and underwriting result in USD m

	Q3 <b>2013</b>	Q3 <b>2014</b>	Main drivers of change	Net premiums earned	Under- writing result	9M <b>2014</b>
Property	97.5%	64.7%	<ul> <li>Q3 2014 driven by lower than expected nat cat experience and favourable prior-year development</li> </ul>	360	127	83.0%
Casualty	102.1%	116.3%	<ul> <li>Q3 2014 impacted by unfavourable prior-year development</li> </ul>	258	-42	110.9%
Specialty	87.3%	99.6%		285	1	88.7%
Credit	75.7%	64.1%	<ul> <li>Continued strong performance and absence of any large loss in Q3 2014</li> </ul>	103	37	71.9%
Other Specialty	92.6%	119.8%	Q3 2014 impacted by a large space loss	182	-36	97.3%
Total	95.8%	90.5%		903	86	92.9%



### Return on investments (ROI)

USD m	P&C Re		Corporate Solutions	Admin Re®	Group items	Consoli- dation	Total Q3 <b>2014</b>	Total Q3 <b>2013</b>	
Investment related net investment income	263	295	29	223	22	5	837	804	2 576
Fixed income	172	285	27	211	1	-	696	638	2 097
Equities and alternatives (incl. RE, PE, HF)	115	6	3	-	29	-	153	198	526
Other	29	24	4	20	4	-6	75	57	217
Investment expenses	-53	-20	<b>-</b> 5	-8	-12	11	<i>-</i> 87	<b>-</b> 89	-264
Investment related net realised gains/losses	61	19	20	82	28	-	210	288	715
Fixed income	83	38	4	82	-	-	207	-14	504
Equities and alternatives (incl. RE, PE, HF)	120	-6	18	-	26	-	158	220	662
Other	-142	-13	-2	-	2	-	-155	82	-451
Other revenues	10	-	-	-	-	-10	-	-	1
Foreign exchange remeasurement <sup>1</sup>	-	-	-	-	-	-	-	-94	-
Investment related operating income	334	314	49	305	50	-5	1 047	998	3 292
Less income not related to investment return <sup>2</sup>	-12	-2	-1	-	-	-2	-17	-31	-56
Basis for ROI	322	312	48	305	50	-7	1 030	967	3 236
Average invested assets at avg. fx rates <sup>3</sup>	46 118	37 526	7 721	23 419	5 558	-3 451	116 891	111 556	115 346
ROI, annualised	2.8%	3.3%	2.5%	5.2%	3.6%	n/a	3.5%	3.5%	3.7%
Investment related net investment income	263	295	29	223	22	5	837	804	2 576
Insurance related net investment income	13	72	-6	84	-	2	165	191	545
Net investment income/loss - non participating	276	367	23	307	22	7	1 002	995	3 121
Investment related net realised gains/losses	61	19	20	82	28	-	210	288	715
Insurance related net realised gains/losses	-34	5	21	-	1	-	-7	-190	-3
Foreign exchange remeasurement <sup>1</sup>	-96	19	5	-20	-7	-	-99	-94	-164
Net realised investment gains/losses - non participating	-69	43	46	62	22	-	104	4	548

- Increase in net investment income primarily driven by the re-balancing of the investment portfolio in 2013 and a lengthening of duration within P&C Reinsurance during Q3 2014
- Investment related net realised gains driven by sales of equities and government bonds, partially offset by losses on interest rate derivatives
- Fixed income running yield at 3.2% for Q3 2014, which is a decrease from Q2 2014 due to fewer extraordinary paydowns

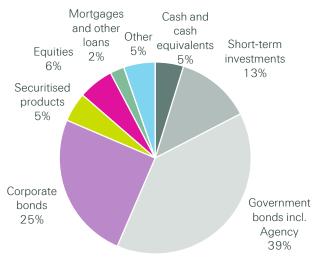
Foreign exchange related net realised gains/losses are excluded from the return on investments calculation for 2014

<sup>&</sup>lt;sup>2</sup> Excluded from basis for Rol; income from minority interests, cash and cash equivalents, securities lending, repurchase agreements and collateral balances

Average assets calculation based on monthly average; 2014 excludes collateral balances from ROI scope

### Overall investment portfolio 57% invested in cash, short-term investments or government bonds

USD bn	End Q3 <b>2014</b>	
Balance sheet values	156.8	
Unit-linked investments	-23.6	
With-profit business	-3.4	
Assets for own account (on balance sheet only)	129.8	



USD bn	P&C Re	L&H Re	Corporate Solutions	Admin Re®	Group items	Consoli- dation	End Q3 <b>2014</b>	End Q2 <b>2014</b>
Cash and cash equivalents	4.6	0.2	0.6	0.4	0.4	-	6.2	8.9
Short-term investments	7.6	4.6	2.6	1.4	0.2	-	16.4	20.4
Government bonds	24.3	16.4	2.7	7.3	-	-	50.7	42.8
Corporate bonds	5.9	12.1	1.9	12.5	-	-	32.4	33.3
Securitised products <sup>1</sup>	2.5	2.7	0.5	0.7	-	-	6.4	6.5
Equities <sup>2</sup>	3.5	1.2	0.7	-	2.3	-	7.7	8.7
Mortgages and other loans	1.4	0.8	-	1.2	2.9	-3.5	2.8	2.9
Policy loans	-	-	-	0.3	-	-	0.3	0.3
Other – investment related <sup>3</sup>	6.1	0.8	-	-	1.6	-0.5	8.0	9.5
Other – insurance related	-	-0.4	-	0.3	0.4	-1.4	-1.1	-0.7
Total	55.9	38.4	9.0	24.1	7.8	-5.4	129.8	132.6

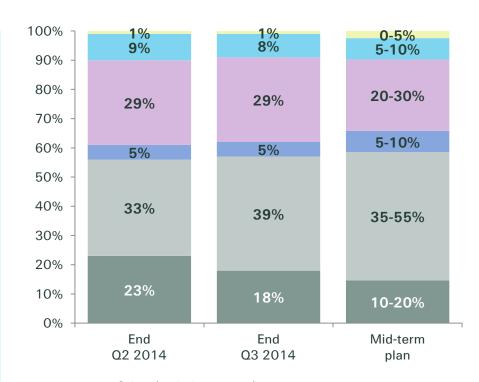
Includes cat bonds and loans

Comprised of listed equities, hedge funds – equities, private equity and Principal Investments Includes alternative investments such as hedge funds – non equities and real estate, derivatives and other investments



### Investment mix Reduction in cash and short-term investments

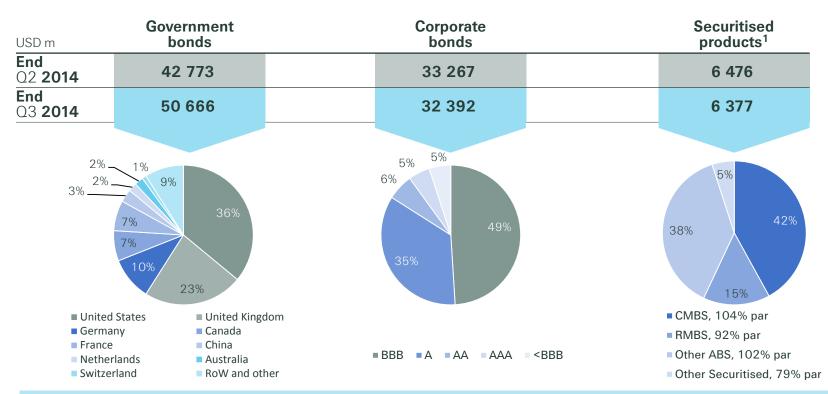
- Decrease in equities and alternatives during Q3 2014
  - Net sales of approximately USD 0.9bn, realising profits while reducing exposure
- Steady corporate bond and securitised products allocation
- Net increase in government bonds driven by net purchases to lengthen duration as well as mark-to-market gains due to interest rate decreases during the quarter
- Decrease in cash and short-term allocation reflects duration lengthening



- Other (incl. derivatives)
- Equities and alternatives (incl. Principal Investments)
- Corporate bonds (incl. loans, municipals and credit ETFs)
- Securitised products
- Government bonds (incl. agency)
- Cash, cash equivalents and short-term investments



# Fixed income securities Net purchases in government bonds



- Increase in government bonds mainly from net purchases of USD 8.6bn driven by duration lengthening as well as mark-to-market gains due to decreases in interest rates, partially offset by fx impacts
- Decrease in corporate bonds due to foreign exchange movements during the quarter
- Steady securitised products allocation; predominantly high quality (60% AAA rated, 91% investment grade)

Includes cat bonds and loans



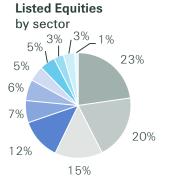
### Equities and alternative investments Listed equity reduction

#### **Equities**

USD m	<b>End</b> Q2 <b>2014</b>	End Q3 <b>2014</b>
Listed Equities <sup>1</sup>	3 976	3 084
Private Equity <sup>1</sup>	1 794	1 761
Hedge Funds - equities	446	407
Principal Investments <sup>2</sup>	2 494	2 474
Total market value	8 710	7 726

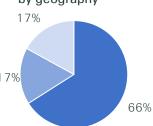
#### **Alternative investments**

USD m	<b>End</b> Q2 <b>2014</b>	End Q3 <b>2014</b>
Hedge Funds – non equities	918	932
Real Estate	3 201	2 962
Total market value	4 119	3 894



- Exchange-traded funds
- Non-Cyclical Consumer Goods
- Financials
- Information Technology
- Resources
- Cyclical Services
- General Industrials
- Non-Cyclical Services
- Basic Industries
- Cyclical Consumer Goods
- Utilities





- Switzerland
- Indirect Real Estate
- Germany

- Decrease in listed equities driven by net sales
- 51% of hedge funds and 69% of private equity investments are equity accounted, performance recognised through net investment income
- Decrease in real estate largely due to foreign exchange movement during the quarter

Principal Investments consists of listed equities (USD 667m) and private equity (USD 1 807m)



**Excludes Principal Investments** 

### Group capitalisation Swiss Solvency Test<sup>1</sup> (SST)

USD bn; %



#### Group solvency remains very strong

SST is a legally binding solvency measure. SST risk-bearing capital is based on the preceding year-end (mid-year for SST 2/2014) capital position (minus projected dividends). SST target capital reflects a 12-month forward looking view; SST 2/2014 as filed with FINMA at the end of October 2014, consolidated Group view; impact of October 2013 CHF 175m subordinated contingent write-off securities and September 2014 USD 500m subordinated loan notes not reflected in SST 2/2014



## Sustainability and Swiss Re Taking the long-term view

 Signatory of the UN Global Compact, UN Principles for Sustainable Insurance (PSI) of the UN Environmental Programme Finance Initiative and UN Principles for Responsible Investments





- UN Climate summit, 23 Sep 2014, NY: "By the year 2020, Swiss Re commits to having advised 50 sovereigns and sub-sovereigns on climate risk resilience, and to have offered them protection of USD 10bn against this risk"
- Swiss Re's proprietary *Sustainability Risk Framework* implements an integrated approach to identify, assess and control the Group's risk exposure with respect to environmental, social and ethical issues
- Swiss Re named as the insurance sector leader in the 2014 Dow Jones Sustainability Indices. Swiss Re has led the insurance sector in these rankings eight times since 2004



We generate value for shareholders and contribute to sustainable economies in the future

### Corporate calendar & contacts

#### **Corporate calendar**

2015

19 February **Annual Results 2014** Conference call

18 March Publication of Annual Report 2014 and EVM 2014

21 April 151<sup>st</sup> Annual General Meeting Zurich

First Quarter 2015 Results Conference call 30 April Conference call

30 July Second Quarter 2015 Results

#### **Investor Relations contacts**

**Hotline** E-mail

+41 43 285 4444 Investor\_Relations@swissre.com

Ross Walker Chris Menth

+41 43 285 2243 +41 43 285 3878

Simone Fessler Simone Lieberherr +41 43 285 4190 +41 43 285 7299



### Cautionary note on forward-looking statements

Certain statements and illustrations contained herein are forward-looking. These statements (including as to plans objectives, targets and trends) and illustrations provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to a historical fact or current fact.

Forward-looking statements typically are identified by words or phrases such as "anticipate", "assume", "believe", "continue", "estimate", "expect", "foresee", "intend", "may increase" and "may fluctuate" and similar expressions or by future or conditional verbs such as "will", "should", "would" and "could". These forward-looking statements involve known and unknown risks, uncertainties and other factors, which may cause Swiss Re's actual results of operations, financial condition, solvency ratios, liquidity position or prospects to be materially different from any future results of operations, financial condition, solvency ratios, liquidity position or prospects expressed or implied by such statements or cause Swiss Re to not achieve its published targets. Such factors include, among others:

- further instability affecting the global financial system and developments related thereto;
- deterioration in global economic conditions;
- Swiss Re's ability to maintain sufficient liquidity and access to capital markets, including sufficient liquidity to cover potential recapture of reinsurance agreements, early calls of debt or debt-like arrangements and collateral calls due to actual or perceived deterioration of Swiss Re's financial strength or otherwise;
- the effect of market conditions, including the global equity and credit markets, and
   the level and volatility of equity prices, interest rates, credit spreads, currency
   values and other market indices, on Swiss Re's investment assets:
- changes in Swiss Re's investment result as a result of changes in its investment
  policy or the changed composition of its investment assets, and the impact of the
  timing of any such changes relative to changes in market conditions;
- uncertainties in valuing credit default swaps and other credit-related instruments;
- possible inability to realise amounts on sales of securities on Swiss Re's balance sheet equivalent to their mark-to-market values recorded for accounting purposes;
- the outcome of tax audits, the ability to realise tax loss carryforwards and the
  ability to realise deferred tax assets (including by reason of the mix of earnings in
  a jurisdiction or deemed change of control), which could negatively impact future
  earnings;
- the possibility that Swiss Re's hedging arrangements may not be effective;
- the lowering or loss of one of the financial strength or other ratings of one or more Swiss Re companies, and developments adversely affecting Swiss Re's ability to achieve improved ratings;

- the cyclicality of the reinsurance industry;
- · uncertainties in estimating reserves;
- uncertainties in estimating future claims for purposes of financial reporting, particularly with respect to large natural catastrophes, as significant uncertainties may be involved in estimating losses from such events and preliminary estimates may be subject to change as new information becomes available;
- the frequency, severity and development of insured claim events;
- · acts of terrorism and acts of war:
- · mortality, morbidity and longevity experience;
- policy renewal and lapse rates;
- extraordinary events affecting Swiss Re's clients and other counterparties, such as bankruptcies, liquidations and other credit-related events:
- current, pending and future legislation and regulation affecting Swiss Re or its ceding companies, and the interpretation of legislation or regulations by regulators;
- legal actions or regulatory investigations or actions, including those in respect
  of industry requirements or business conduct rules of general applicability;
- changes in accounting standards;
- significant investments, acquisitions or dispositions, and any delays, unexpected costs or other issues experienced in connection with any such transactions;
- changing levels of competition; and
- operational factors, including the efficacy of risk management and other internal procedures in managing the foregoing risks.

These factors are not exhaustive. Swiss Re operates in a continually changing environment and new risks emerge continually. Readers are cautioned not to place undue reliance on forward-looking statements. Swiss Re undertakes no obligation to publicly revise or update any forward-looking statements, whether as a result of new information, future events or otherwise.

This communication is not intended to be a recommendation to buy, sell or hold securities and does not constitute an offer for the sale of, or the solicitation of an offer to buy, securities in any jurisdiction, including the United States. Any such offer will only be made by means of a prospectus or offering memorandum, and in compliance with applicable securities laws.

